

The 6 Hats of Dialogue

WHITE

FACTS

WHAT HAPPENED

What we know?
... observed?
... measured?
It already happened!

RED

EMOTIONS

FEELINGS

Use emotive words
No justification
... no explanation *allowed*

BLACK

CRITICAL THINKING

CAUTIOUS

CONCERNS

What are the problems?
... risks?
... obstacles?
Why it will not work!

YELLOW

POSITIVE THINKING

TAKING ACTION

PROPOSALS

What we can do!
Why it can work!
What is in our favor!

GREEN

CREATIVITY

INTUITION

OUT-OF-THE-BOX

What would make a difference?
If anything were possible?
New perspectives
My hunch is ...

BLUE

ORGANIZATION

INTEGRATION

ORDER

Define the problem
... outcome
Manage the process
Summary